# STATE OF NEW MEXICO ADMINISTRATIVE HEARINGS OFFICE TAX ADMINISTRATION ACT

# 4 IN THE MATTER OF THE PROTEST OF 5 NEW MEXICANN NATURAL MEDICINE INC. 6 TO ASSESSMENT ISSUED UNDER 7 LETTER ID NO. L0228859696

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8 AHO Case Number 18.12-327A, D&O 22-07 v. 9 NEW MEXICO TAXATION AND REVENUE DEPARTMENT 10 **DECISION AND ORDER GRANTING SUMMARY JUDGMENT FOR TAXPAYER** 11 12 This matter came before the Administrative Hearings Office, Hearing Officer Chris 13 Romero, Esq., upon the competing motions for summary judgment in the protest of New 14 Mexicann Natural Medicine, Inc ("Taxpayer") pursuant to the Tax Administration Act and the 15 Administrative Hearings Office Act. Taxpayer is represented by Mr. Lewis Terr, Esq. The 16 Taxation and Revenue Department ("Department") is represented by Mr. Richard Pener, Esq. 17 Taxpayer filed Taxpayer's Motion for Summary Judgment ("Motion") on February 25,

2019. The Department filed New Mexico Department of Taxation and Revenue's Response to
New Mexicann Natural Medicine, Inc.'s Motion for Summary Judgment and Cross Motion and
Memorandum in Support of Cross Motion for Summary Judgment on March 1, 2019.

Although a hearing on the motion was held on April 30, 2019, the Hearing Officer
delayed issuing this decision anticipating that a final decision in *Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't*, 2021-NMCA-038, ¶17, 495 P.3d 576, 580, *cert. quashed Sacred Garden v. Taxation*, No. S-1-SC-38164 (Feb. 23, 2022) would be valuable to the issues
now under consideration. The New Mexico Court of Appeals published its formal opinion in *Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't*, 2021-NMCA-038, 495 P.3d 576
on January 28, 2020. The New Mexico Supreme Court granted a writ of certiorari on March 29,

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 1 of 22 2021 in No. S-1-SC-38164. However, on February 23, 2022, the New Mexico Supreme
 Court quashed its writ of certiorari as improvidently granted and ordered that a mandate
 immediately issue.

The legal issue presented concentrates on whether New Mexico is either required or
permitted to apply 26 U.S.C. Section 280E (hereafter "Section 280E") in disallowing
certain business deductions in the computation of New Mexico income tax. Because the
Hearing Officer concludes that application of Section 280E contradicts the intentions of
the Legislature under New Mexico law, Taxpayer's motion and protest should be granted.
The Department's motion should be denied. IT IS DECIDED AND ORDERED AS
FOLLOWS:

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## **FINDINGS OF FACT**

Taxpayer was incorporated in New Mexico on August 31, 2009 and began
 business in New Mexico the same year. Taxpayer produces cannabis for medical use in New
 Mexico and sells it as well as various derivatives to qualified patients. [Cross Motion and
 Response (Affidavit of Theresa Root, Para. 5 (a))]

Taxpayer operates its business under the authority of the Lynn and Erin
 Compassionate Use Act, NMSA 1978, Chapter 26, Article 2B ("Compassionate Use Act"). [Cross
 Motion and Response]

On July 19, 2018, the Department issued a Notice of Assessment of Taxes and
 Demand for Payment in the amount of \$401,126.50 comprised of corporate income taxes in the
 amount of \$313,315.00, penalty in the amount of \$58,242.70, and interest in the amount of
 \$29,568.80 for the corporate income tax periods from December 31, 2010 to December 31, 2016
 ("Assessment"). [Administrative File]

4. The Assessment derived from an audit of the Taxpayer conducted by the
 Department. [Cross Motion and Response (Affidavit of Theresa Root, Para. 5 (b)]

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5. The Department's audit concluded that Taxpayer understated its taxable income because it had deducted from its gross income ordinary and necessary business expenses which should have been disallowed under 26 U.S.C. 280E. [Motion (Undisputed Fact No. 3)]

6 6. The audit report noted no other bases for adjustments to Taxpayer's reported
7 taxable income other than those resulting from its deduction of business expenses that would
8 have been allowable but for the Department's application of 26 U.S.C. Section 280E. [Motion
9 (Undisputed Fact No. 4)]

7. If the auditor had not disallowed deductions from gross income for all ordinary
and necessary business expenses taken by the taxpayer in arriving at its taxable income, the audit
would not have resulted in any significant adjustments to the tax due for the tax periods covered
by the audit. [Motion (Undisputed Fact No. 22)]

14 8. The Department concluded: "For the tax year 2010, Taxpayer reported a New 15 Mexico Net Operation Loss ('NOL') carryforward from the previous year. It was found in the 16 review of the tax year 2009 lookback period that Taxpayer's reported loss consisted solely of 17 business expenses other than cost of goods sold ('COGS'). COGS is the only allowable expense 18 deduction that can be taken by a business in the cannabis industry as mandated by Title 26 19 Federal Revenue Code ('IRC') § 280E. Taxpayer's misreported NOL deduction in tax year 2009 20 affected the subsequent years' NOL carryover amounts. Taxpayer also understated its Federal 21 Taxable Income (CIT-1 line 1, Fed 1120, line 28 for the tax years 2010 through 2016 as a result 22 of deducting business expenses [other than COGS]." [Cross Motion and Response (Affidavit of 23 Theresa Root, Para. 5(d))]

1 9. The Department concluded: "For the tax years 2010, 2011, 2012, 2013, 2014, 2 2015, and 2016, Taxpayer took a combined deduction for COGS on its federal tax returns of 3 \$6,217,794 and the Department, after adjustments, allowed a combined deduction for COGS on 4 Taxpayer's New Mexico corporate tax returns of \$6,447,470." [Cross Motion and Response 5 (Affidavit of Theresa Root, Para. 5(e))] 6 10. The Department concluded: "For the tax years 2010, 2011, 2012, 2013, 2014, 7 2015, and 2016, Taxpayer deducted the following amounts of business expenses (in excess of 8 COGS) on its federal [corporate income tax] returns to arrive at its taxable income: 2010: 9 \$296,480; 2011: \$488,190; 2012: \$309,491; 2013: \$469,375; 2014: \$720,661; 2015: \$1,383,798; 10 2016: \$1,838,823. [Cross Motion and Response (Affidavit of Theresa Root, Para. 5(g))] 11 11. The Department disallowed all of Taxpayer's claimed ordinary and necessary 12 business expense deductions for the tax years 2010, 2011, 2012, 2013, 2014, 2015, and 2016, 13 finding that they should not have been permitted pursuant to 26 U.S.C. Section 280E. [Cross 14 Motion and Response (Affidavit of Theresa Root, Para. 5(h))] 15 12. On October 12, 2018, Taxpayer filed a timely protest of the Assessment with the 16 Department's Protest Office, which was accompanied by a Tax Information Authorization (TIA) 17 form. [Administrative File] 18 13. On November 7, 2018, the Department acknowledged Taxpayer's protest under 19 Letter ID No. L1698541744. [Administrative File] 20 14. On December 20, 2018, the Department submitted a Hearing Request to the

22 [Administrative File]

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Administrative Hearings Office in which it requested that the protest be set for a hearing.

1 15. On December 21, 2018, the Administrative Hearings Office entered a Notice of
 2 Telephonic Scheduling Hearing that set an initial scheduling hearing on January 11, 2019.
 3 [Administrative File]

16. On January 11, 2019, the Administrative Hearings Office entered an Order
Allowing Withdrawal [and Substitution] of Counsel, permitting Taxpayer's current counsel of
record to substitute for its previous attorney. The Administrative Hearings Office also entered a
Scheduling Order and Notice of Administrative Hearing which set a hearing on the merits of
Taxpayer's protest for August 27, 2019 and a hearing on any dispositive motion for April 30,
2019. [Administrative File]

10 17. On February 25, 2019, Taxpayer filed Taxpayer's Motion for Summary Judgment
11 which was accompanied by a Memorandum in Support of Motion for Summary Judgement
12 ("Motion"). [Administrative File]

13 18. On March 1, 2019, the Department filed New Mexico Department of Taxation
14 and Revenue's Response to New Mexicann Natural Medicine, Inc.'s Motion for Summary
15 Judgment and Cross Motion and Memorandum in Support of Cross Motion for Summary
16 Judgment ("Cross Motion and Response"). [Administrative File]

17 19. On March 6, 2019, Taxpayer filed a Stipulated Motion to Extend Time for Reply
18 to Department's Response to Motion for Summary Judgment and to Respond to Cross Motion
19 for Summary Judgment. [Administrative File]

20 20. On March 27, 2019, Taxpayer filed its Reply to Response to Summary Judgment
21 and Response to Cross Motion for Summary Judgment. [Administrative File]

- 21. On April 5, 2019, the Administrative Hearings Office entered a Notice of
   Reassignment of Hearing Officer which reassigned the matter from the Chief Hearing Officer of
   the Administrative Hearings Office to the undersigned. [Administrative File]
- 4 22. A hearing on the Motion and Cross Motion and Response was held on April 30,
  5 2019. [Administrative File; Record of Hearing 4/30/2019]

6 23. On August 1, 2019, the parties filed a Joint Motion to Continuance in which they
7 requested that the merits hearing be continued pending any determination regarding their
8 motions. [Administrative File]

9 24. On August 6, 2019, the Administrative Hearings Office entered an Order
10 Vacating Merits Hearing Pending Determination of Pending Motions for Summary Judgment.
11 [Administrative File]

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# **DISCUSSION**

Because the issue presented centers on a question of law, and there are no disputed material facts, both parties moved for summary judgment. In controversies involving a question of law, or application of law where there are no disputed facts, summary judgment is appropriate. *See Koenig v. Perez*, 1986-NMSC-066, ¶10-11, 104 N.M. 664. If the movant for summary judgment makes a prima facie showing that it is entitled to a judgment as a matter of law, the burden shifts to the opposing party to show evidentiary facts that would require a trial on the merits. *See Roth v. Thompson*, 1992-NMSC-011, ¶17, 113 N.M. 331.

The material facts presented by this protest are not in dispute. Taxpayer is engaged in the
business of producing, packaging, and dispensing medical cannabis, an activity that during all times
relevant to the protest has been legal under the Lynn and Erin Compassionate Use Act, NMSA
1978, Chapter 26, Article 2B ("Compassionate Use Act"), the purpose of which "is to allow the

beneficial use of medical cannabis in a regulated system for alleviating symptoms caused by
 debilitating medical conditions and their medical treatments." *See* NMSA 1978, Section 26-2A-2
 (2007)

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### Presumption of Correctness

Pursuant to NMSA 1978, Section 7-1-17 (C) (2007), the Assessment of tax issued in this
case is presumed correct and unless otherwise specified, for the purposes of the Tax
Administration Act, "tax" includes interest and civil penalty. *See* NMSA 1978, Section 7-1-3 (X)
(2013). Therefore, under Regulation 3.1.6.13 NMAC, the presumption of correctness under
Section 7-1-17 (C) also extends to the Department's assessment of penalty and interest. *See Chevron U.S.A., Inc. v. State ex rel. Dep't of Taxation & Revenue*, 2006-NMCA-050, ¶16, 139
N.M. 498, 134 P.3d 785 (agency regulations interpreting a statute are presumed proper and are to be
given substantial weight).

13 As a result, the presumption of correctness in favor of the Department requires that 14 Taxpayer carry the burden of presenting countervailing evidence or legal argument to establish 15 entitlement to abatement of the Assessment. See N.M. Taxation & Revenue Dep't v. Casias 16 *Trucking*, 2014-NMCA-099, ¶8, 336 P.3d 436. "Unsubstantiated statements that [an] assessment 17 is incorrect cannot overcome the presumption of correctness." See MPC Ltd. v. N.M. Taxation & 18 Revenue Dep't, 2003-NMCA-021, ¶13, 133 N.M. 217, 62 P.3d 308; See also Regulation 3.1.6.12 19 NMAC. If a taxpayer presents sufficient evidence to rebut the presumption, then the burden 20 shifts to the Department to re-establish the correctness of the assessment. See MPC, 2003-21 NMCA-021, ¶13.

Since the central issue in dispute relates to the claim for business deductions, Taxpayer
bears the burden of establishing entitlement to a clearly and unambiguously expressed statutory

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 7 of 22 deduction. *See TPL, Inc. v. N.M. Taxation & Revenue Dep't*, 2003-NMSC-007, ¶9, 133 N.M.
 447, 64 P.3d 474. Tax statutes must also be given "fair, unbiased, and reasonable construction,
 without favor or prejudice to either the taxpayer or the [s]tate, to the end that the legislative
 intent is effectuated and the public interests to be subserved thereby are furthered." *See Chavez v. Comm'r of Revenue*, 1970-NMCA-116, ¶7, 82 N.M. 97, 476 P.2d 67.

# 6 Application of 26 U.S.C. Section 280E

7 The central issue of this protest is the application of Section 280E in the computation of
8 Taxpayer's New Mexico income tax liability.

9 At the federal level, Section 280E prohibits a Taxpayer and other similarly situated businesses from taking deductions and claiming credits on their federal income taxes for any 10 amounts paid or incurred in "trafficking<sup>1</sup>" in controlled substances. See Californians Helping to 11 12 Alleviate Med. Problems, Inc. v. Comm'r, 128 T.C. 173, 182 (2007) ("Section 280E and its 13 legislative history express a congressional intent to disallow deductions attributable to a trade or 14 business of trafficking in controlled substances."). Although Section 280E does not define 15 "trafficking," courts in this context have interpreted the term to mean "engaging in a commercial 16 activity—that is, to buy and sell regularly." Id.

A sampling of the categories of deductions precluded include "ordinary and necessary"
business expenses under IRC Section 162(a), state and local taxes under IRC Section 164, losses
under IRC Section 165, and depreciation under IRC Section 167. Even charitable contributions
incurred "in carrying on" the business of trafficking marijuana have been held nondeductible. *See Wellness v. Comm'r of Internal Revenue*, 156 T.C. 62 (2021). As a result, businesses

<sup>&</sup>lt;sup>1</sup> The Hearing Officer acknowledges that the term, "trafficking," may be perceived as suggesting criminal activities. The Hearing Officer does not intend for use of that term in this Decision and Order to imply such meaning with respect to Taxpayer (or any other similarly situated business). Use of the term, "trafficking," is merely intended to correspond with the language used in Section 280E.

lawfully engaged in the commercial activity at the state level of regularly buying or selling
 cannabis are prohibited from "writing off" many of their operating expenses and overhead costs
 including rent, utilities, and payroll expenses for federal income tax purposes because of their
 status under federal law.

In this protest, Taxpayer perceives the Department as improperly applying Section 280E
in the computation of Taxpayer's "base income" as defined by Section 7-2A-2 (C) (2017,
Amended 2021). In other words, the Department assumes the same position as the Internal
Revenue Service under Section 280E regarding taxation of businesses in the medical cannabis
sector despite the fact that New Mexico law and federal law view the activity in stark contrast to
one another.

Understandably, the Department does not see the issue through the same lens. The 11 12 Department asserts that it is *required* by statute to determine "base income" with reference to 13 "taxable income" as determined by a taxpayer's federal corporate income tax return. It cites 14 NMSA 1978, Section 7-2A-2 (C) (2017, Amended 2021) which explains in relevant part: 15 C. "base income" means that part of the taxpayer's *income defined* as taxable income and upon which the federal income tax is 16 calculated in the Internal Revenue Code for income tax purposes 17 plus [other enumerated items.] 18 19 [Emphasis Added] 20 As such, the Department relies on the longstanding method of calculating state income 21 tax by beginning with the income upon which a taxpayer must pay tax to the federal government. 22 See Holt v. New Mexico Dept. of Taxation & Revenue, 2002-NMSC-034, ¶9, 133 N.M. 11, 13, 23 59 P.3d 491, 493; Champion Int'l Corp. v. Bureau of Revenue, 1975-NMCA-106, ¶39, 88 N.M. 24 411, 416, 540 P.2d 1300, 1305. 25 It asserts that the starting point for state taxation begins with "base income," as calculated under the requirements of the Internal Revenue Code. For that reason, "base income" will
 incorporate applicable deductions for "all the ordinary and necessary expenses paid or incurred
 during the taxable year in carrying on any trade or business" under 26 U.S.C Section 162 (a) with
 adjustment for the application of Section 280E when deemed to apply.

Despite the broad prohibitions established by Section 280E, it does not prevent cannabis
businesses from reducing gross receipts by the cost of goods sold ("COGS") when computing
their federal income tax liability.<sup>2</sup> COGS generally refers to "expenditures necessary to acquire,
construct or extract a physical product which is to be sold." *See Reading v. Comm'r*, 70 T.C.
730, 733 (1978), *aff'd*, 614 F.2d 159 (8th Cir. 1980). "A taxpayer derives COGS using the
following formula: beginning inventories plus current-year production costs (in the case of a
producer) or current-year purchases (in the case of a reseller) less ending inventories." *See* FN2

It is within this setting that the Department rejected Taxpayer's claim for deductions for
ordinary and necessary business expenses explaining that the New Mexico Legislature had not
provided for such deductions, and for that reason, it was obligated to strictly adhere to Section
280E in the same manner as the IRS. The Department's audit narrative (attached as Exhibit A,
Page 3, to the Affidavit of Theresa Root) explained:

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NM Corporate Income Tax statutes and regulations follow the Federal Internal Revenue Code (IRC) set by the Federal Treasury Department, Internal Revenue Service (IRS). No deviations from the IRC have been made in the Department statutes or regulations relative to the treatment of the deductions for illegal activities that would affect the treatment of the facts in this audit.

Therefore, the Department concluded, "[Taxpayer] failed to appropriately apply Title 26 IRC §280 (E) to all years included under audit" by deducting from its gross income expenses that should have been excluded by Section 280E. Therefore, the Department asserts that Taxpayer's

<sup>&</sup>lt;sup>2</sup> <u>https://www.irs.gov/businesses/small-businesses-self-employed/marijuana-industry-frequently-asked-questions</u>

1	"base income" should be adjusted to reflect the disallowance of deductions for ordinary and			
2	necessary business expenses prohibited by Section 280E, along with other expenses which it			
3	determined were inappropriately included in the computation of costs of goods sold. The result			
4	of the disallowance increases Taxpayer's "base income" and associated income tax, leading to			
5	the disputed Assessment at issue in this protest.			
6	The referenced provision of the Internal Revenue Code, Section 280E, specifies:			
7 8 9 10 11 12 13	No deduction or credit shall be allowed for any amount paid or incurred during the taxable year in carrying on any trade or business if such trade or business (or the activities which comprise such trade or business) consists of trafficking in controlled substances (within the meaning of schedule I and II of the Controlled Substances Act) which is prohibited by Federal law or the law of any State in which such trade or business is conducted.			
14	Notwithstanding the prohibition of medical cannabis under federal law, New Mexico has			
15	legislatively legalized and legitimized the production, packaging, and dispensing of medical			
16	cannabis under the Compassionate Use Act. Yet, the Department claims, "[t]he fact that			
17	Taxpayer produces and sells medical marijuana is irrelevant for purposes of I.R.C. § 280E."			
18	In light of direction from the New Mexico Court of Appeals and the New Mexico			
19	Supreme Court's recent quashing of its writ of certiorari in Sacred Garden, the Hearing Officer			
20	does not agree that the legalization (or decriminalization) of medical cannabis in New Mexico is			
21	irrelevant for the purposes of Section 280E because to do so disregards the intentions of the			
22	Legislature when it enacted the Compassionate Use Act.			
23	Well-established principles of statutory construction guide the interpretation of state tax			
24	laws in which the primary goal is "to give effect to the intent of the [L]egislature." See Dell			
25	Catalog Sales L.P. v. N.M. Taxation & Revenue Dep't, 2009-NMCA-001, ¶19, 145 N.M. 419,			
26	199 P.3d 863. Legislative intent is fulfilled "by first looking at the plain meaning of the language			
27	of the statute, reading the provisions together to produce a harmonious whole." Id.; Sundance			
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Mech. & Util. Corp. v. Armijo, 1987-NMSC-078, ¶5, 106 N.M. 249, 250, 741 P.2d 1370, 1371.

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2 Despite its status under federal law, Taxpayer engages in a permissible business activity 3 under the authority of the Compassionate Use Act which "was expressly intended 'to allow the 4 beneficial use of medical cannabis in a regulated system for alleviating the symptoms caused by 5 debilitating medical conditions and their medical treatments."" See NMSA 1978, Section 26-2A-2 6 (2007); Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't, 2021-NMCA-038, ¶17, 7

495 P.3d 576, 580, cert. quashed Sacred Garden v. Taxation, No. S-1-SC-38164 (Feb. 23, 2022).

8 In Sacred Garden, the Court of Appeals said, "the Compassionate Use Act was intended 9 to make medical marijuana accessible to those with debilitating medical conditions who might 10 benefit from the use thereof." Id. In evaluating whether a similarly situated taxpayer could obtain 11 the benefit of a gross receipts tax deduction reserved for prescription drugs, the Court of Appeals 12 observed that, "[i]t is reasonably self-evident that the deduction from gross receipts for 13 prescription drugs was similarly intended to make medical treatment more accessible, by 14 lessening the expense to those who require it. These statutes should be read harmoniously, to 15 give effect to their commonality of purpose." Id. Although this observation was directed to a 16 deduction from gross receipts under the Gross Receipts and Compensating Tax Act, the same 17 logic applies in the present case. *Sacred Garden* observed that affordability was a key 18 component of the Legislature's intentions, emphasizing, "it is noteworthy that the financial 19 impact report issued in association with the Compassionate Use Act did not contemplate that any 20 tax revenue would be generated thereby." See Sacred Garden, Inc., 2021-NMCA-038, ¶16.

21 If pursuant to the observation made in *Sacred Garden* that affordability was a key 22 component of the Legislature's intent, then the Department's proposed application of Section 23 280E to prohibit deduction of medical cannabis business expenses simply because of its status

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under federal law surely contradicts those intentions. Refusing Taxpayer the benefits of income
 tax deductions commonly allowed for other, "traditional" forms of business increase Taxpayer's
 costs which ultimately get passed on to the consumer in the form of a higher price, which is the
 result the Legislature, according to *Sacred Garden*, wanted to avoid.

Despite the Department's perception that the application of Section 280E is unyielding, a
close review of the introductory paragraphs of NMSA 1978, Sections 7-2-2 and 7-2A-2 (defining
"base income" for purposes of the Income Tax Act and the Corporate Income and Franchise Tax
Act) reveal that the Legislature intended to allow some reasonable flexibility and discretion
depending on the circumstances presented. Both sections state with concern for all the defined
terms that follow, including the definitions of "base income" that:

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For the purpose of the [Income Tax Act and Corporate Income and Franchise Tax Act] *and unless the context requires otherwise*[...]

[Emphasis Added]

This simple phrase, clear and unambiguous, and perhaps easily overlooked, exemplifies
the Legislature's intention to avoid absurd results. Conversely stated, it signifies the desire that
none of the terms be inflexibly construed when a literal construction under some circumstances
would contradict the Legislature's intentions. *See Quintero v. N.M. Dept. of Transp.*, 2010NMCA-081, ¶13, 148 N.M. 903, 906, 242 P.3d 470, 473 (observing that a similar phrase,
"unless the context otherwise requires," is used to acknowledge that certain factual situations
will not come within the literal language of a statute.)

Continuing with the analysis, it would be clearly contradictory to the Legislature's
intention to permit a deduction from gross receipts on one hand, for the reasons the Court of
Appeals found reasonably self-evident in *Sacred Garden*, yet deny Taxpayer and other similarly
situated businesses the benefits of deducting ordinary and necessary business expenses for

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 13 of 22 income tax purposes on the other. The results would be that the increased tax burden on one end
 would consume the benefits provided on the other. This construction fails to produce a
 "harmonious whole" and leads to absurd results whereby the Legislature's intentions, as
 recognized in *Sacred Garden*, are not effectuated, but instead trampled; where the public
 interests to be subserved thereby are not furthered (evoking *Chavez*, 1970-NMCA-116, ¶7).

Instead, the scenario now at hand represents the sort of unique circumstances the
Legislature contemplated when it permitted the Department to deviate from its definitions by use
of the exception, "unless the context requires otherwise" to regard Taxpayer as it would other
traditional forms of businesses, such as, for example, pharmacies as seen in *Sacred Garden*.

In another example illustrative of the Legislature's intent, the Compassionate Use Act, at
NMSA 1978, Section 26-2B-4 (F) (2007, amended 2019, 2021) provides that, "A licensed *producer shall not be subject to ... penalty, in any manner*, for the production, possession,
distribution or dispensing of cannabis pursuant to the Lynn and Erin Compassionate Use Act."
This language not only embodies the intentions of the Legislature that no criminal or civil
penalties be imposed on licensed producers engaging in business under the Compassionate Use
Act, but that they be viewed analogous with any other "traditional" business.

Although strict application of Section 280E may not technically be perceived as a penalty
as seen in cases such as *N. California Small Bus. Assistants Inc. v. Comm'r of Internal Revenue*,
153 T.C. 65, 68 (2019), its strict application to Taxpayer under New Mexico law sets it apart
from other businesses engaged in lawful business activity. Indeed, application of Section 280E
places Taxpayer at a disadvantage to the extent it denies the benefit of common tax deductions
which will increase its state income tax liability based solely on how it is perceived under federal
law despite engaging in "the production, possession, distribution or dispensing of cannabis,"

activities that have long been permissible under the Compassionate Use Act in New Mexico. Id.

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As previously observed, federal law and state law view Taxpayer's business activities in stark contrast to one another. However, the fact that the IRS views the activity contrarily does not circumvent the will of the New Mexico Legislature which is entitled to establish a different policy for New Mexico, "to make medical marijuana accessible to those with debilitating medical conditions who might benefit from the use thereof."

7 "Federal or state deductions are a matter of legislative grace and a way of achieving 8 policy objectives." See Sutin, Thayer & Browne v. Revenue Div. of Taxation & Revenue Dept., 9 1985-NMCA-047, ¶17, 104 N.M. 633, 636, 725 P.2d 833. As observed by the Court of Appeals 10 in Sacred Garden, the policy objective of the Compassionate Use Act is readily apparent and 11 encompasses the intent to minimize costs to those who could benefit from the use of medical 12 cannabis. Omitting Section 280E from the computation of Taxpayer's New Mexico state income 13 tax liability promotes the Legislature's objective and is consistent with the discretion afforded to 14 the Department to consider its definitions within the context of the given circumstances. For this 15 reason, Taxpayer's protest should be granted.

At this time, it is notable that the New Mexico Legislature passed the Cannabis Regulation Act during its first special session<sup>3</sup> of 2021. It was signed by the governor of the State of New Mexico on April 12, 2021 and became effective on June 29, 2021. Among various other enactments, including the legalization of recreational adult-use cannabis, it amended the definition of "base income" in NMSA 1978, Sections 7-2-2 and 7-2A-2 to explicitly exclude "an amount equal to any expenditure that is eligible to be claimed as a federal income tax deduction but is disallowed pursuant to Section 280E of the Internal Revenue Code[.]" *See* NMSA 1978,

<sup>&</sup>lt;sup>3</sup> See <u>https://www.governor.state.nm.us/wp-content/uploads/2021/12/House-Executive-Message-1-Proclamation.pdf</u>

Section 7-2-2 (B) (5) (2021); NMSA 1978, Section 7-2A-2 (C) (4) (2021); 2021 New Mexico
 Laws 1st Sp. Sess. Ch. 4 (H.B. 2).

Given that the same bill clarified the application of NMSA 1978, Section 7-9-73.2<sup>4</sup>
consistent with the court's ruling in *Sacred Garden*, the Hearing Officer perceives the
amendment to "base income" in a similar light – that is, to clarify the existing law consistent
with the purpose expounded by *Sacred Garden*, rather than change it. *See Aguilera v. Bd. of Educ. of Hatch Valley Sch.*, 2006-NMSC-015, ¶ 20, 139 N.M. 330, 335, 132 P.3d 587, 592
(Changing a definition is "[s]uch a modest step [that it] is not usually a harbinger of radical
change.")

10 The Hearing Officer will emphasize that "base income" is the figure from which the 11 computation of New Mexico income tax begins. The various mathematical processes for 12 computing that figure may vary from taxpayer to taxpayer but should always result in a 13 computation that accurately reflects the taxpayer's federal tax obligation, but from which the 14 Department possesses the latitude to deviate when necessary. See Holt, 2002-NMSC-034, ¶22 15 ("Department has the authority to examine records in order to determine the extent of the taxpayers' liability[.]"). Under the facts of this protest, that authority to deviate derives from the 16 17 discretion provided by Section 7-2A-2, the Compassionate Use Act, as well as Holt which 18 recognized the Department's authority to make an independent evaluation of a taxpayer's 19 liability despite whatever information the taxpayer reported to the federal tax authorities. 20 For the reasons stated, Taxpayer's protest is GRANTED.

<sup>&</sup>lt;sup>4</sup> The 2021 enactment of the Cannabis Regulation Act codified the ruling of the New Mexico Court of Appeals in *Sacred Garden* by inserting the italicized language in the following quotation which was not previously explicit in the statute. *See* NMSA 1978, Section 7-9-73.1 (2007). It now reads, "Receipts from the sale of prescription drugs and oxygen and oxygen services provided by a licensed medicare durable medical equipment provider *and cannabis products that are sold in accordance with the Lynn and Erin Compassionate Use Act* may be deducted from gross receipts and governmental gross receipts." *See* NMSA 1978, Section 7-9-73.1 (A) (2021) (italics in quotation emphasizing new material)

1	CONCLUSIONS OF LAW				
2	А.	Taxpayer filed a timely, written protest to the Assessment. Jurisdiction lies over the			
3	parties and th	e subject matter of this protest.			
4	В.	The Department made a timely request for hearing and the Administrative Hearings			
5	Office conducted a timely hearing within 90 days of Taxpayer's protest under NMSA 1978, Section				
6	7-1B-8 (2019).				
7	C.	The parties did not object that conducting the scheduling hearing satisfied the 90-			
8	day hearing requirements of Section 7-1B-8 (A) while still allowing meaningful time for				
9	completion of the other statutory requirements under Section 7-1B-6 (D). See also Regulation				
10	22.600.3.8 (E) NMAC.				
11	D.	Taxpayer carries the burden to present countervailing evidence or legal argument			
12	to show entit	lement to an abatement of an assessment. See Casias Trucking, 2014-NMCA-099,			
13	¶8.				
14	E.	If Taxpayer presents sufficient evidence to rebut the presumption, then the burden			
15	shifts to the Department to re-establish the correctness of the assessment. See MPC Ltd., 2003-				
16	NMCA-021, ¶13.				
17	F.	Taxpayer overcame the presumption of correctness with respect to the computation			
18	of its income tax liability. See Section 7-1-17(C).				
19	G.	Taxpayer bears the burden of establishing entitlement to a clearly and			
20	unambiguously expressed statutory deduction. See TPL, Inc. v. N.M. Taxation & Revenue Dep't,				
21	2003-NMSC-007, ¶9, 133 N.M. 447, 64 P.3d 474.				
22	H.	"Federal or state deductions are a matter of legislative grace and a way of			
23	achieving policy objectives." See Sutin, Thayer & Browne v. Revenue Div. of Taxation &				

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 17 of 22 1 *Revenue Dept.*, 1985-NMCA-047, ¶17, 104 N.M. 633, 636, 725 P.2d 833.

I. Statutory provisions must be given "fair, unbiased, and reasonable construction,
without favor or prejudice to either the taxpayer or the [s]tate, to the end that the legislative
intent is effectuated and the public interests to be subserved thereby are furthered." *See Chavez v. Comm'r of Revenue*, 1970-NMCA-116, ¶7, 82 N.M. 97, 476 P.2d 67.

J. The primary goal of statutory interpretation is "to give effect to the intent of the
[L]egislature." *See Dell Catalog Sales L.P. v. N.M. Taxation & Revenue Dep't*, 2009-NMCA001, ¶19, 145 N.M. 419, 199 P.3d 863.

K. Legislative intent is fulfilled "by first looking at the plain meaning of the
language of the statute, reading the provisions ... together to produce a harmonious whole." *See Dell Catalog Sales L.P. v. N.M. Taxation & Revenue Dep't*, 2009-NMCA-001, ¶19, 145 N.M.
419, 199 P.3d 863; *Sundance Mech. & Util. Corp. v. Armijo*, 1987-NMSC-078, ¶5, 106 N.M.
249, 250, 741 P.2d 1370, 1371.

L. 26 U.S.C. Section 280E prohibits businesses engaged in trafficking cannabis from
taking deductions and claiming credits on their federal income taxes for any amounts paid or
incurred in such business activity. *See Californians Helping to Alleviate Med. Problems, Inc. v. Comm'r*, 128 T.C. 173, 182 (2007) ("Section 280E and its legislative history express a
congressional intent to disallow deductions attributable to a trade or business of trafficking in
controlled substances.").

- M. "Trafficking" for the purpose of 26 U.S.C. Section 280E means "engaging in a
  commercial activity—that is, to buy and sell regularly." *See Californians Helping to Alleviate Med. Problems, Inc. v. Comm'r*, 128 T.C. 173, 182 (2007)
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N. The business of producing, packaging, and dispensing medical cannabis is legal in

New Mexico under the Lynn and Erin Compassionate Use Act, NMSA 1978, Chapter 26, Article
 2B.

O. The business of producing, packaging, and dispensing medical cannabis, although
legal in New Mexico under the Lynn and Erin Compassionate Use Act, NMSA 1978, Chapter 26,
Article 2B, constitutes "trafficking" for the purpose of 26 U.S.C. Section 280E. *See Californians Helping to Alleviate Med. Problems, Inc. v. Comm'r*, 128 T.C. 173, 182 (2007).

P. The Lynn and Erin Compassionate Use Act, NMSA 1978, Chapter 26, Article 2B
"was expressly intended 'to allow the beneficial use of medical cannabis in a regulated system
for alleviating the symptoms caused by debilitating medical conditions and their medical
treatments." *See* NMSA 1978, Section 26-2A-2 (2007); *Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't*, 2021-NMCA-038, ¶17, 495 P.3d 576, 580, *cert. quashed Sacred Garden v. Taxation*, No. S-1-SC-38164 (Feb. 23, 2022).

Q. "A licensed producer shall not be subject to … penalty, in any manner, for the production, possession, distribution or dispensing of cannabis pursuant to the Lynn and Erin Compassionate Use Act." *See* NMSA 1978, Section 26-2B-4 (F) (2007, amended 2019, 2021)

R. The computation of New Mexico income tax begins with "base income" as
defined by NMSA 1978, Section 7-2A-2 (C) (2017, Amended 2021); *See Holt v. New Mexico Dept. of Taxation & Revenue*, 2002-NMSC-034, ¶9, 133 N.M. 11, 13, 59 P.3d 491, 493; *Champion Int'l Corp. v. Bureau of Revenue*, 1975-NMCA-106, ¶39, 88 N.M. 411, 416, 540 P.2d
1300, 1305.

S. "[B]ase income' means that part of the taxpayer's income defined as taxable
income and upon which the federal income tax is calculated in the Internal Revenue Code for
income tax purposes plus [other enumerated items.]" *See* NMSA 1978, Section 7-2A-2 (C) (2017,

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 19 of 22 1 Amended 2021)

T. NMSA 1978, Section 7-2A-2 (2017, Amended 2021) permits the Department to
exercise discretion with regard for the definitions provided therein, including the definition of
"base income" (NMSA 1978, Section 7-2A-2 (C) (2017, Amended 2021)) by allowing flexibility
in circumstances where "the context requires otherwise" consistent with the intentions of the
Legislature.

U. Omitting 26 U.S.C. Section 280E from the computation of "base income" reflects
a "fair, unbiased, and reasonable construction, without favor or prejudice to either the taxpayer
or the [s]tate, to the end that the legislative intent is effectuated and the public interests to be
subserved thereby are furthered." *See Chavez v. Comm'r of Revenue*, 1970-NMCA-116, ¶7, 82
N.M. 97, 476 P.2d 67.

12 V. By applying Section 280E to Taxpayer merely because of federal law treatment of 13 medical cannabis, the Department's proposed construction of the statute inflates the cost of the 14 otherwise legal production of medical cannabis in New Mexico compared to any other non-15 cannabis medical businesses in the state permitted to claim all applicable deductions, not limited 16 to COGS. The Legislature did not intend for state taxes to inflate the cost of products for those 17 requiring them, but intended "to make medical treatment more accessible." See NMSA 1978, 18 Section 26-2A-2 (2007); Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't, 2021-19 NMCA-038, ¶17, 495 P.3d 576, 580, cert. quashed Sacred Garden v. Taxation, No. S-1-SC-20 38164 (Feb. 23, 2022).

W. Omitting 26 U.S.C. Section 280E from the computation of "base income" is
consistent with legislative intent with respect for taxation of Taxpayer's business under the
Compassionate Use Act. *See Sacred Garden, Inc. v. New Mexico Taxation & Revenue Dep't,*

In the Matter of the Protest of New Mexicann Natural Medicine, Inc. Page 20 of 22 1 2021-NMCA-038, ¶17, 495 P.3d 576, 580, cert. quashed Sacred Garden v. Taxation, No. S-1-SC-38164 (Feb. 23, 2022).

3 X. The Cannabis Regulation Act clarified that "base income" explicitly excludes "an 4 amount equal to any expenditure that is eligible to be claimed as a federal income tax deduction 5 but is disallowed pursuant to Section 280E of the Internal Revenue Code[.]" See NMSA 1978, 6 Section 7-2-2 (B) (5) (2021); NMSA 1978, Section 7-2A-2 (C) (4) (2021); 2021 New Mexico 7 Laws 1st Sp. Sess. Ch. 4 (H.B. 2).

8 For the reasons stated, Taxpayer's protest is GRANTED. Assessed tax, penalty and 9 interest shall be abated, and any amounts paid to satisfy the Assessment from which this protest 10 arose shall be refunded.

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DATED: April 1, 2022

Chris Romero Hearing Officer Administrative Hearings Office P.O. Box 6400 Santa Fe, NM 87502

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# **NOTICE OF RIGHT TO APPEAL**

2 Pursuant to NMSA 1978, Section 7-1-25 (2015), the parties have the right to appeal this 3 decision by filing a notice of appeal with the New Mexico Court of Appeals within 30 days of the 4 date shown above. If an appeal is not timely filed with the Court of Appeals within 30 days, this 5 Decision and Order will become final. Rule of Appellate Procedure 12-601 NMRA articulates 6 the requirements of perfecting an appeal of an administrative decision with the Court of Appeals. 7 Either party filing an appeal shall file a courtesy copy of the appeal with the Administrative 8 Hearings Office contemporaneous with the Court of Appeals filing so that the Administrative 9 Hearings Office may begin preparing the record proper. The parties will each be provided with a 10 copy of the record proper at the time of the filing of the record proper with the Court of Appeals, 11 which occurs within 14 days of the Administrative Hearings Office receipt of the docketing 12 statement from the appealing party. See Rule 12-209 NMRA.

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# **CERTIFICATE OF SERVICE**

14 I hereby certify that I served the foregoing on the parties listed below this 1<sup>st</sup> day of April 2022 in the following manner:

16 E-Mail E-Mail

#### 17 **INTENTIONALLY BLANK**